



PREPAID SERVICES

OFFER PREPAID LESSONS WITHOUT THE HEADACHES OF MANAGING THEM

The Prepaid Services application provides an integrated solution for managing the advanced purchase of services at your club. These services can include anything from personal training sessions to lessons, classes, carts or spa sessions. Integrated with your Point Of Sale and Club Management systems, Prepaid Services ensures an accurate flow of information and enables General Ledger postings based on sales and redemptions. Prepaid Services allows you to:

- *Automatically track service usage from quantities purchased, to services already redeemed and even outstanding services remaining.*
- *Create up to three Prepaid Services profiles to meet your needs.*
- *Designate the sales area where the individual services are available for issue and redemption.*
- *Assign each sales transaction to a unique certificate number that identifies it for redemption, inquiry and bookkeeping.*
- *Issue and immediately redeem a prepaid service.*
- *Configure unique payout percentages for staff based on your criteria.*
- *Generate in depth reports regarding member use of prepaid services, issuances and redemptions for specific days and more.*
- *Issue large quantity services based on member status.*

SPLIT AND ALLOCATE REVENUE

Following GAAP principles, the Prepaid Services application allows you to set up an Unearned Revenue (Liability) G/L account at the time of sale and automatically recognize the revenue at the time of redemption.

You can also use Point Of Sale Package Revenue Distribution functionality to automatically provide payout for staff (if your staff members are paid based on a percentage of revenue). Use the same functionality to split the revenue into multiple revenue streams (Green Fees, Cart Fees, Lesson Revenue etc.) If the amount to be charged differs from member to member, you have the flexibility to enter the per lesson charge at the time of sale. When you perform the redemption, the system automatically picks up the original amount.

TRAINER FRIENDLY

Prices can be based on trainer, number of items in a bundle, length of each session, type of training (Group or One-On-One) and type of service (Golf, Tennis, etc.). The system even allows for the sale of sessions under one trainer's name but redemption by another (during the original trainer's absence).